



The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition

Steven Spear

Download now

[Click here](#) if your download doesn't start automatically

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition

Steven Spear

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition Steven Spear

Generate Better, Faster Results— Using Less Capital and Fewer Resources!

“[*The High-Velocity Edge*] contains ideas that form the basis for structured continuous learning and improvement in every aspect of our lives. While this book is tailored to business leaders, it should be read by high school seniors, college students, and those already in the workforce. With the broad societal application of these ideas, we can achieve levels of accomplishment not even imagined by most people.”

The Honorable Paul H. O’Neill, former CEO and Chairman, Alcoa, and Former Secretary of the Treasury

“Some firms outperform competitors in many ways at once—cost, speed, innovation, service. How? Steve Spear opened my eyes to the secret of systemizing innovation: taking it from the occasional, unpredictable ‘stroke of genius’ to something you and your people do month-in, month-out to outdistance rivals.”

Scott D. Cook, founder and Chairman of the Executive Committee, Intuit, Inc.

“Steven Spear connects a deep study of systems with practical management insights and does it better than any organizational scholar I know. [This] is a profoundly important book that will challenge and inspire executives in all industries to think more clearly about the technical and social foundations of organizational excellence.”

Donald M. Berwick, M.D., M.P.P., President and CEO, Institute for Healthcare Improvement

About the Book

How can some companies perform so well that their industry counterparts are competitors in name only? Although they operate in the same industry, serve the same market, and even use the same suppliers, these extraordinary, high-velocity organizations consistently outperform all the competition—and, more importantly, continually widen their leads.

In *The High-Velocity Edge*, the reissued edition of five-time Shingo Prize winner Steven J. Spear’s critically acclaimed book *Chasing the Rabbit*, Spear describes what sets market-dominating companies apart and provides a detailed framework you can leverage to surge to the lead in your own industry. Spear examines the internal operations of dominant organizations across a wide spectrum of industries, from technology to design and from manufacturing to health care.

While he investigates several great operational triumphs, like top-tier teaching hospitals’ fantastic improvements in quality of care, Pratt & Whitney’s competitive gains in jet engine design, and the U.S. Navy’s breakthroughs in inventing and applying nuclear propulsion, *The High-Velocity Edge* is not just about the adoration of success. It also takes a critical look at some of the operational missteps that have humbled even the most reputable and respected of companies and organizations. The decades-long prominence of Toyota, for example, is contrasted with the many factors leading to the automaker’s sweeping 2010 product recalls. Taken together, these multiple perspectives and in-depth case studies show how to:

- Build a system of “dynamic discovery” designed to reveal operational problems and weaknesses as they arise
- Attack and solve problems when and where they occur, converting weaknesses into strengths
- Disseminate knowledge gained from solving local problems throughout the company as a whole
- Create managers invested in developing everyone’s capacity to continually innovate and improve

Whatever kind of company you operate— from technology to fi nance to healthcare— mastery of these four key capabilities will put you on the fast track to operational excellence, where you will generate faster, better results—using less capital and fewer resources.

Apply the lessons of Steven J. Spear and gain a high-velocity edge over every competitor in your industry.

 [Download The High-Velocity Edge: How Market Leaders Leverag ...pdf](#)

 [Read Online The High-Velocity Edge: How Market Leaders Lever ...pdf](#)

Download and Read Free Online The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition Steven Spear

From reader reviews:

James Mendoza:

The book with title The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition possesses a lot of information that you can discover it. You can get a lot of benefit after read this book. This kind of book exist new knowledge the information that exist in this publication represented the condition of the world today. That is important to you to know how the improvement of the world. This kind of book will bring you throughout new era of the syndication. You can read the e-book with your smart phone, so you can read it anywhere you want.

Mariano Smith:

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition can be one of your beginner books that are good idea. We all recommend that straight away because this e-book has good vocabulary that can increase your knowledge in vocabulary, easy to understand, bit entertaining however delivering the information. The author giving his/her effort to get every word into satisfaction arrangement in writing The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition although doesn't forget the main position, giving the reader the hottest in addition to based confirm resource facts that maybe you can be among it. This great information can draw you into brand-new stage of crucial considering.

Oscar Barr:

Your reading sixth sense will not betray an individual, why because this The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition e-book written by well-known writer we are excited for well how to make book that could be understand by anyone who have read the book. Written with good manner for you, dripping every ideas and publishing skill only for eliminate your own personal hunger then you still skepticism The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition as good book not just by the cover but also by content. This is one book that can break don't judge book by its protect, so do you still needing an additional sixth sense to pick this kind of!? Oh come on your reading sixth sense already said so why you have to listening to one more sixth sense.

Joseph Chitwood:

Many people spending their moment by playing outside together with friends, fun activity with family or just watching TV the whole day. You can have new activity to spend your whole day by reading through a book. Ugh, do you think reading a book can definitely hard because you have to take the book everywhere? It fine you can have the e-book, delivering everywhere you want in your Cell phone. Like The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition which is getting the e-book version. So , why not try out this book? Let's view.

Download and Read Online The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition Steven Spear #0TFCD3HGZ5E

Read The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear for online ebook

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear books to read online.

Online The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear ebook PDF download

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear Doc

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear Mobipocket

The High-Velocity Edge: How Market Leaders Leverage Operational Excellence to Beat the Competition by Steven Spear EPub